

Heavy Equipment Dealers Data and AI Readiness Assessment

Preparing your dealership for modernization that's built to enable AI from day one.

Unlocking the full potential of Dynamics 365 starts before implementation begins. Learn how heavy equipment dealers can align data, strategy, and AI readiness to drive better outcomes from day one.

Ludia's Data and AI Readiness Assessment is a 30-day strategic advisory engagement designed for heavy equipment dealers preparing for future transformation. We help you define what you need the system to do, ensure your data is clean and properly mapped before migration begins, and design your Dynamics 365 environment so AI capabilities are ready to deliver value from day one.

The decisions made before migration are the ones that matter most.

Data quality issues, inconsistently mapped reference fields, and unclear KPI requirements are preventable before migration - and costly to address after. The pre-migration window is where forward-thinking dealers build a foundation they can trust.

Five areas we address before your migration starts

- **Vision and objectives:** Define the KPIs and business outcomes you need the system to deliver before any architecture work begins.
- **Data architecture:** Map your current data estate, validate it against migration methodology, and ensure what moves to D365 is clean and correctly structured.
- **Process readiness:** Identify the three to five processes where D365 AI agents will create the most value, and design the changes that make them ready.
- **Microsoft AI roadmap alignment:** Build an architecture informed by what is shipping in the next 18 months, using Ludia's access to Microsoft Engineering private previews.
- **AI governance and change readiness:** Prepare your team to lead with AI from go-live, not catch up to it afterward.

Three deliverables. Owned by your team before migration begins.

Data Architecture Blueprint

Your current data estate mapped, gaps identified, and a D365 data model validated against best-in-class migration methodology, ready to hand to your migration team.

AI Process Prioritization Map

The three to five processes where D365 AI agents will create measurable value, the changes required, and the sequencing for the first six months post go-live.

Microsoft Roadmap Alignment Brief

A twelve-month forward view of D365 AI capabilities mapped to your migration timeline, so architecture decisions reflect what is coming, not just what exists today.

Why Ludia?

Ludia is a trusted partner for heavy equipment dealers, bringing real-world industry experience and a team of tenured Dynamics 365 experts. We have a proven track record of building long-term, trusted relationships with a 100% referenceable customer base. Our approach is grounded in practical execution, deep domain knowledge, and a commitment to delivering outcomes you can stand behind.

Start with a 30-minute Data and AI Readiness conversation.
Not a demo. Not a generic assessment. A working session on your data set.

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Contact Us

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